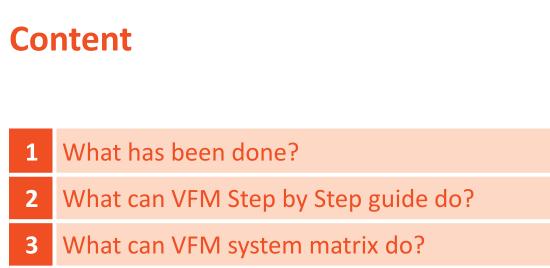


# Value For Money

What is the cost of reaching each output and outcome of our project and are these costs justifiable?



People In Need, 2019





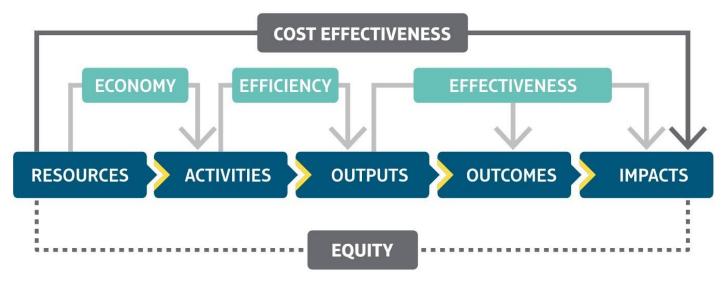


## Why to think about VfM

- VfM je součást debaty/ snahy o zvyšování efektivity v rozvojové spolupráci zabývá se otázkou, jak porovnávat výsledky s náklady a přispívá ke schopnosti prokazatelně a maximálně efektivně využívat prostředky vynaložené na rozvojovou a humanitární pomoc.
- **Donors require VfM analysis –** e.g. DFID, USAID, SIDA, Global Fund
- **OECD**: the best use of resources to deliver the desired impact
- BOND: when designing and implementing an intervention, compare the costs and benefits of different options and make a defensible case for why the chosen approach provides the best use of resources and delivers the most value to poor and marginalised people
- In general: VfM is less about specific econometric methods or calculations (Cost Effectiveness A., Cost Benefit A., Social Return on Investment) and more a way of thinking about and approaching programme design, implementation and evaluation



# **Methodological framework**

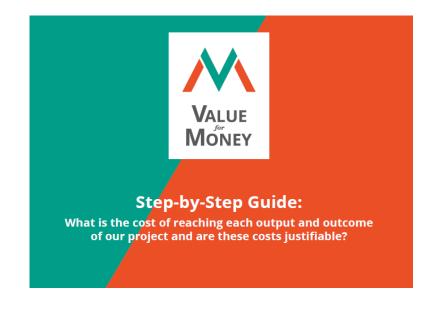


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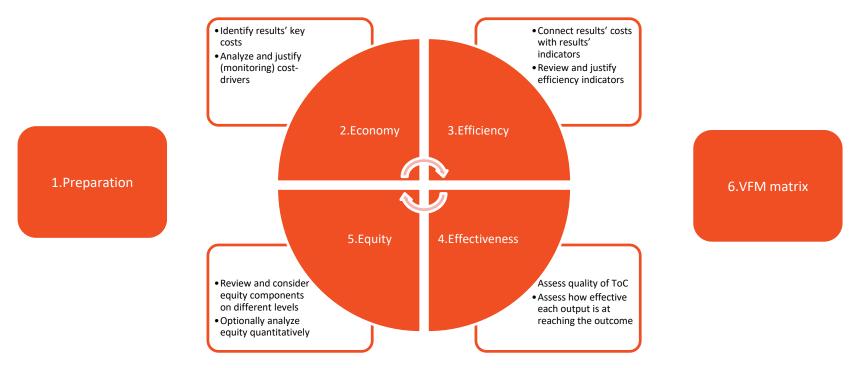
#### What has been done?



- www.valueformoney.guide
- 1 vfm step by step guide
- 6 vfm tools
- ▶ BOND, IRC, CZDA



### What can VFM Step by Step guide do?





# **Preparation for VfM analysis**

	↔ Cut ⓑ Copy - ∳ Format Painter		A			12 • A' A'			₩rap Text ₩rap & Center		General	7	Ŧ			B	*	ete Format	∑ AutoSum ↓ Fill *	n / 2	
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			Budget template			_	sh	are of costs	per output in	%
		Budget		Expenses			output1	output2	output3	output4
	select from: D- direct, O- operational, H-HQ	Type of expenses	Unit	Number of units	Unit price in EUR	All expenses in EUR				
-		1. Overhead, consultation services, operations		-			_	-		-
		1.1 Management	-	<u> </u>				-		
	D	111	month	4.75	5.000.00	24,000.00	20%	30%	30%	2
	0	1.1.2	month	4.75	5,000.00	24,000.00	20%	30%	10%	4
	D	1.1.3	month	4.75	5,000.00	24,000.00	20%	30%	10%	4
	D	114	month	4.75	5,000.00	24,000.00	20%	30%	10%	244444444444444444444444444444444444444
	D	1.1.5	month	4.75	5,000.00	24,000.00	20%	30%	10%	4
	0	11.6	month	4.75	5,000.00	24,000.00	20%	30%	10%	4
	0	1.1.7	month	4.75	5,000.00	24,000.00	20%	30%	10%	4
		1.2 Experts/ consultants (namely)								
	н	121	month	5.00	4,000.00	20,000.00	20%	30%	10%	4
	Н	122	month	5.00	4,000.00	20,000.00	20%	30%	10%	4
	D	123	month	5.00	4,000.00	20,000.00	20%	30%	10%	4
	0	124	month	5.00	4,000.00	20,000.00	20%	30%	10%	4
		1.3 Administrative staff	10.000		12012221			1.000		
	D	1.3.1	month	6.00	3,000.00	18,000.00	20%	30%	10%	4
	D	132	month	6.00	3,000.00	18,000.00	20%	30%	10%	4
	0	133	month	6.00	3,000.00	18,000.00	20%	30%	10%	4
	D	1.3.4	month	6.00	3,000.00	18,000.00	20%	30%	10%	4
	0	135	month	6.00	3,000,00	18,000,00	20%	30%	10%	1

- Indicators revision
- Budget preparation



#### **VFM CASE: LNGB ETHIOPIA**

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		Outcome:	Marginalised girl	Is have significant	ly improved learn	ing outcom	es and have trar	nsitioned to educa	tion, training, or employment.			
	Out	tcome Indicator:	25000 marginalis	ed girls and girls v	vith disabilities s	supported b	y GEC with impro	oved learning outo	omes.(Boys with improved learning	outcomes can be tracked as	s secondary beneficiaries)	
	Out	tcome unit cost:		cator: 1 marginalise will cost GBP 339.8			oported by GEC w	ith improved				
	Outputs	Output indicators	Total output cost	Input (direct) cost	direct (delivery) co	a ratio (efficio	Efficiency unit	Efficiency unit cost	Economy: Key cost-drivers	Economy: key cost drivers justification and monitoring	Efficiency Indicator Justification with Equity Considerations	Questions for
		90 of girls-friendly ABE/IFAL centres	£ 2,379,544.54	£ 2,139,330.54	£ 240,214.00	89.91%	1 etablished/ supported ABE/IFAL center	£ 26,439.38	156 000, Construction of 3 blocks each with 4 class rooms (unit cost= 52000), category2: land, building, construction 145 520, 10 school building blocs construction (unit cost=14522),		working with marginalized part of communities IF alternative learning programmes in safe, quality and inclusive learning	general budget monthly basis, analysis, e.g. ge similar constru
	IFAL programmes for out-of-school marginalised girls (aged 10-19)	established / supported (soft and hard interventions)	Effectiveness: Bu NUL Effectiveness: Pro POSITI Effectiveness: P	tor: 1 etablished/ sup ilding schools and ir L EVIDENCE (Girls E oviding schools with VE EVIDENCE (Girls rovision of water an and Sanitation in Sci	frastructure: Girls ducation and Gend more and better re Education and Ge d sanitation facilitie	expanded en ler Equality, U sources: Gir nder Equality es: Attendanc	rollment in educa Interhalter et. Al., Is expanded enro , Unterhalter et. A æ specifically for	tion: NEGATIVE OR 2014) Ilment in education: I., 2014) girls: PROMISING	category2: land, building, construction 104 784, 24 roof catchments for water availability (unit cost=4366), category2: land, building, construction		environments are provided, THEN more girls will attend, return to, and stay in school, and transition at key points in their pathway.	it with propose <u>Equity</u> ; how did equity? <u>General</u> ; there evidence that t
	Output 2 Teachers and facilitators trained in child- centered, gender sensitive, CP & adolescent development in improved learning enviropment	3550 of teachers and facilitators trained in gender- sensitive and child-centred and inclusive education methodologies	£ 1,742,739.39 Efficiency Effectiveness: ( enrollment in educ: Teacher training: G	£ 1,502,525.39 indicator: 1 trainer of Changes to school of ation; POSITIVE EVID irls expanded enroll E r and sanitation facil	£ 240,214.00 or facilitator trained rganization, govern DENCE (Girls Educ: ment in education: quality, Unterhalter	86.22% will cost 49 ance or gend ation and Ger POSITIVE EV et. Al., 2014) pecifically for	1 trainer or facilitator trained 0.91 GBP with 86 ler mainstreaming Ider Equality, Unte IDENCE ((Girls Ec girls: PROMISIN	£ 490.91 % efficiency g: Girls expanded erhalter et. Al., 2014) ducation and Gender G EVIDENCE (Water	100 200, 1 Protection manager (unit cost=1670), category2: Support costs 96 000, 1 Development of software for data collection and report (unit cost=9600), category2: IT and Office equipment 90 000, 30 Construction of gender disaggregated and differently abled students inclusive bathrooms, Fencing (unit cost=3000). category2: Expenses		IF the quality of teaching improves, THEN learning outcomes, attendance and transition rates for girls will improve. Innovation: Mobile-based attendance tracking? But how is it related to output 3?	monitoring & e general: note-1 not related wit indicator(s)
	• vfm	PD Output 1	PD Output 2	PD Output 3	PD Output	4 PD	Output 5 🛛 N	1&E CA 3.	Summaries >>> Budget Sur	nmary LNGB Templat	e 4. Match 🕂	





Ou	Outcome:	Marginalised girls h 25000 marginalised Effectiveness indicat	e significantly girls and girls w	y improved learni ith disabilities s I girl or girl with dis	ing outcome upported by sabilities sup	es and have tra y GEC with impr	nsitioned to educa oved learning outc	tion, training, or employ	N		
Outputs	Output indicators	learning outcomes wi				Efficiency unit	Efficiency unit cost	Economy: Key cost-d	Economy: key ( justification and	Equity Effec	
Output 1: Provision of flexible ABE and IFAL programmes for out-of-school marginalised girls (aged 10-19)	90 of girls-friendly ABE/IFAL centres established / supported (soft and hard interventions)	Efficiency indicator: Effectiveness: Buildi NULL E Effectiveness: Provid	1 etablished/ sup ng schools and in VIDENCE (Girls Ec ding schools with EVIDENCE (Girls rision of water and	ported ABE/IFAL ce frastructure: Girls e ducation and Gende more and better re Education and Gen I sanitation facilitie	expanded en er Equality, U sources: Girl ider Equality, s: Attendanc	rollment in educa Interhalter et. Al., Is expanded enro , Unterhalter et. A e specifically for	with 90% efficiency ation: NEGATIVE OR , 2014} Illment in education: N., 2014) girls: PROMISING	156 000, Construction of 3 I with 4 class rooms (unit cos category2: land, building, c 145 520, 10 school building construction (unit cost=145 category2: land, building, c 104 784, 24 roof catchment availability (unit cost=4366 category2: land, building, c	st=52000), onstruction blocs 522), onstruction ts for water 5),	h program. and inclusive learning environments are provided, THEN more girls will attend, return to, and stay in school, and transition at key points in their pathway.	y basis, y basis, similar constru it with propose <u>Equity</u> ; how did equity? <u>General</u> ; there evidence that t
Output 2 Teachers and facilitators trained in child- centered, gender sensitive, CP & adolescent development in improved learning environment	3550 of teachers and facilitators trained in gender- sensitive and child-centred and inclusive education methodologies	£ 1,742,739.39 £ Efficiency in Effectiveness: Cha enrollment in educatic Teacher training: Girls Provision of water ar	1,502,525.39 dicator: 1 trainer o inges to school orr ; POSITIVE EVID s expanded enrollin Ec d sanitation facilit	£ 240,214.00 r facilitator trained ganization, govern: ENCE (Girls Educa ment in education: f juality, Unterhalter ties: Attendance sp	88.22% will cost 490 ance or gend tition and Gen POSITIVE EV et. Al., 2014) pecifically for	1 trainer or facilitator trained 0.91 GBP with 86 ler mainstreamin ider Equality, Unt IDENCE ((Girls E girls: PROMISIN	£ 90.91 % efficienc g: Girls extanded terhalter et NI., 2014 ducation an Gender IG EVIDENCE (Nater	100 200, 1 Protection mana cost=1670), category2: Sup 96 000, 1 Development of s data collection and report (cost=96000), category2: IT i equipment 90 000, 30 Construction of J disaggregated and different students inclusive bathrooi (Junit cost=3000), category2	port costs oftware for (unit and Office gender tly abled ms, Fencing L: Expenses	IF the quality of teaching improves, THEN learning outcomes, attendance and transition rates for girls will improve. Innovation: Mobile-based attendance tracking? But how is it related to output 3?	monitoring & e <u>general</u> ; note-i not related wit indicator(s)
→ vfm	PD Output 1	PD Output 2	PD Output 3	PD Output	4 PD (	Output 5 N	A&E CA 3	Summaries >>>	Budget Summary LNGB	Template 4. Match 🕂	1



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VF	Мсс	onnects	costs w	vith	resu	lts			Connect results' costs with results' indicators Review and justify officiency indicators
В	с	D	E F	G	н	1			L
Output 3: Introduction	4800 gins who	£ 2,301,570.87 £ 2,0	61,356.87 € 240,214.00	89.56%	r girl enrolled in vocational skills training	£ 479.49	160 000, 1000 ( tranfers to families rome cost-100). category2: Gra		plier effect
of alternative	have enrolled in vacational skills	Efficiency indicator: 1 girl	enrolled in vocational skills	training will co	st GBP 479.49 wit	h 90% efficiency	150 000, 1000 F		ts and pote
programmes for transition to formal education and (self-)	(disaggreagated fee girls with disabilities and without)	evidence of the impact of eli	2012)	n low-income d	leveloping countr	ries, Morgan et al.,	capital for SHC (unit cost=150), Equity costs		e-up
employment for girls		Conditional cash transie unconditional cash transfers	for schooling outcomes in al. 2013	developing cou			116 414.44, 4000 pol transportation and liv beneficiaries (unit cost=.		
Output 4: Communities (incl. parents, men and boys) are sensitised to actively	140000 of parents, boys, community members (200 000) demostrate knowledge on	£ 1,355,509.72 £ 1,1	15,295.72 € 240,214.00		1 parent, boy or, community members demostrates knowledge on importance of girls	£ 9.68	102 000, 1 Protection manager L cost=1700), category2: Fees - international 54 000, 1 Psychologist (unit cost=900), rategory2: Fees - local		IF harmful cultur perceptions, atti practices towarc education and re diminish, THEN r
ensure promotion of	importance of girls	Efficiency indicator: 1 parent	, boy or, community membe education will cost GBP 9.6			importance of girls	50 100, 5000 Provision of school materials (unit cost=10), category2:		will have improv attendance, lear
learning opportunities for girls	edcuation and alternative learning	Effectiveness: Promising Ev			Education supplies		transition rates		
101 9.10	opportunities.	enrolment specifically for	or girls (Enhancing communi s in iow and middle-income	ty accountabilit	y, empowerment				quality of life
Output 5: : Government structures are	100 of relevant government officials who are	£ 716,213.69 £ 4	75,000.60 5 240,214.00	66.46%	1 relevant government official is aware of the state of girl's education		33 600, Steering committee meetings travel allowance and hotel costs (unit cost=14), category2: Hotel accommodation and subsistence costs	Transport monitoring: Mechanisms are in place to monitor and control fuel expenditure, for example vehicle logbooks that record	IF multiple stake partnerships are strengthened, TF made towards in girls' education
involved and pursue policy improvements targeting girls'	aware of the state of girl's education	Efficiency indicator: 1 relev	ant government official is a 7162.14 with 66%		te of girl's educat		23 400, national level conference refreshment (unit cost=26), category2: Hotel accommodation and		sustainable. We will strength partnerships wit
▶ vfm F	PD Output 1	PD Output 2 PD Output 3	B PD Output 4 PD	Output 5	M&E CA	3 Summaries >>>			) : • •



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# VFM assesses effectiveness of results

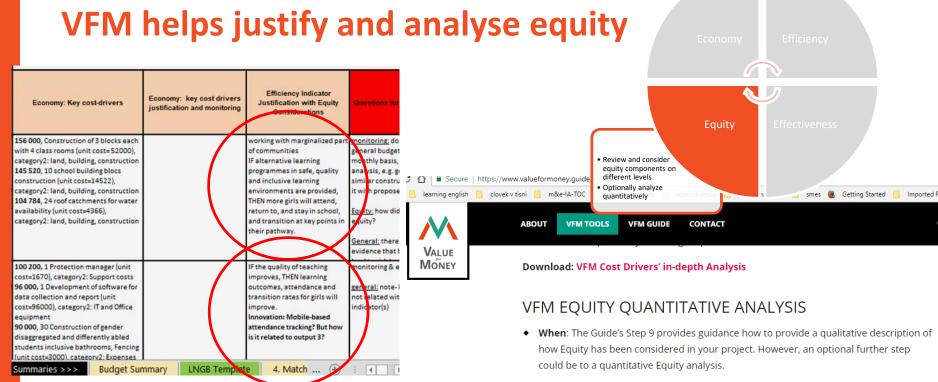
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В	С	D	E	F	G	Н				L
Output 3: Introduction	4800 girls who	£ 2,301,570.87	£ 2,061,356.87	£ 240,214.00	89.56%	1 girl enrolled in vocational skills training	£ 479.49	160 000, 1000 ( tranfers to far: 1000 ( category2: Gra		plier effect an approa likely to ha
of alternative	have enrolled in	Efficiency indi	eator: 1 girl enrolled i	n vocational ekille t	raining will o	150 000, 1000 P		ts and pote		
programmes for transition to formal education and (self-) employment for girls	vocational skills training (disaggreagated for girls with disabilities and without)	evidence of the Conditional c	Conditional cash tran impact of eliminating ash transfer: attenda h transfers for schoo	school user fees ir 2012) nce: POSITIVE EVIDE	NCE (Relative	developing count	conditional and atic review, Baird et	capital for SHG (unit cost=150), c costs 116 414.44, 4000 poc transportation and livi, beneficiaries (unit cost=2).	• A	ve-up ussess quality of ToC sssess how effective rach output is at
						1 parent boy or		102 000, 1 Protection manager (units	•	eaching the outcome
Output 4: Communities (incl. parents, men and boys) are sensitised to actively	140000 of parents, boys, community members (200 000) demostrate knowledge on	£ 1,355,509.73	£ 1,115,295.72	£ 240,214.00	82.28%	community members demostrates knowledge on importance of girls	£ 9.68	cost=1700), category2: Fees - international 54 000, 1 Psychologist (unit cost=900), category2: Fees - local		practices toward education and re diminish, THEN 1
ensure promotion of	importance of girls edcuation and	Efficiency indicat	or: 1 parent, boy or, c	ommunity member	s demostrat		importance of girls	50 000, 5000 Provision of school		will have improv
learning opportunities			educatio	n will cost CBD 9.69	with 82% off	iciency	materials (unit cost=10), category2:		attendance, lear	
for girls	alternative learning opportunities.		Promising Evidence. C pecifically for girls (En outcomes in low a		y accountabil	ity, empowermen		Education supplies		transition rates quality of life
						1 relevant		33 600, Steering committee meetings	Transport monitoring:	IF multiple stake
Output 5: : Government structures are	100 of relevant government	£ 716,213.69	£ 475,999.69	£ 240,214.00	66.46%	government official is aware of the state of girl's education	£ 7,162.14	travel allowance and hotel costs (unit cost=14), category2: Hotel accommodation and subsistence costs	Mechanisms are in place to monitor and control fuel expenditure, for example vehicle logbooks that record	partnerships are strengthened, TH made towards in girls' education
involved and pursue policy improvements targeting girls'	officials who are aware of the state of girl's education	Efficiency indic	ator: 1 relevant gover	mment official is av 7162.14 with 66%		ate of girl's educa	23 400, national level conference refreshment (unit cost=26), category2:	distances driven and fuel used (including receipts) are	sustainable. We will strength partnerships wit	
▶ <u>vfm</u>	PD Output 1	D Output 2	PD Output 3 PD	Output 4 PD	Output 5	M&E CA	3. Summaries >>>	Budget Summary LNGB Te	mplate 🛛 4. Match 🕀	



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member



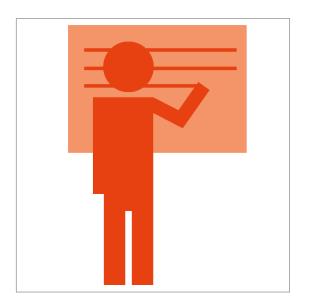
• **How**: Follow the steps starting with chapter I. Preparation for the VFM Analysis. You can use the Quantitative Analysis when reviewing chapter V. Equity.

#### **Download: VFM Equity Quantitative Analysis**





#### What can VFM system matrix do?



- Qualitative tool checklist of items during different stages of project cycle
- Tool for self assessment or for evaluators
- Requires docs revision, procedures revision, discussion with staff/ stakeholders





# Thanks For Your Attention!

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